

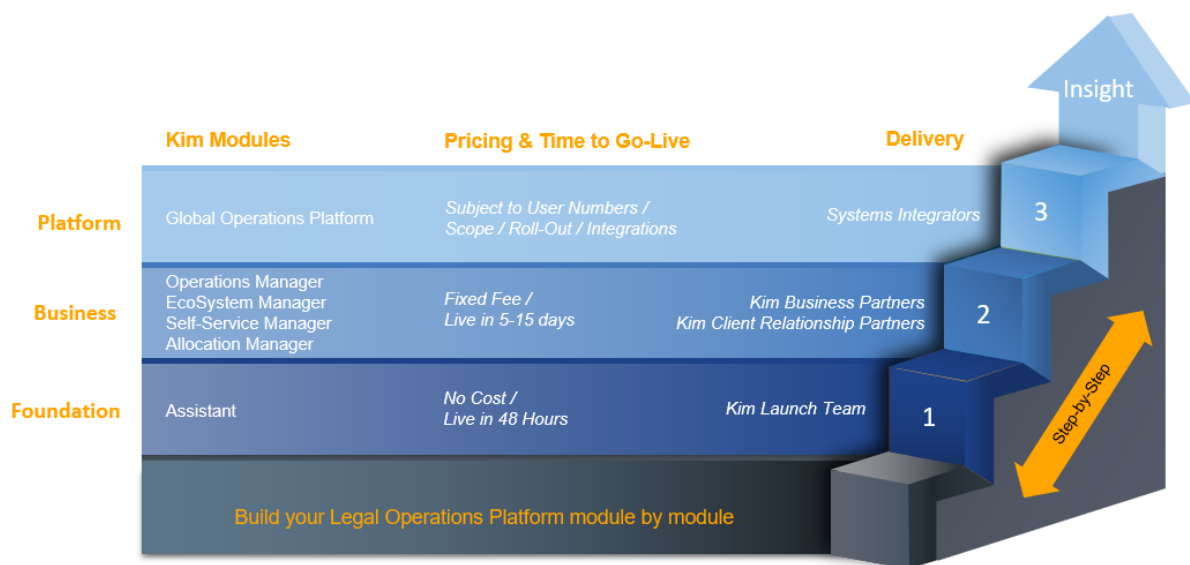


ANNOUNCEMENT

NEW FIXED PRICE KIM LEGAL MODULES

Bringing the proven Enterprise Scale of the Kim Global Legal Operations Platform to small and mid-sized Corporate Legal Departments at no cost or low cost

Today [Kim Technologies](#) introduces a Business product tier that allows law departments to build their Legal Operations Platform module by module. [These modules](#) are available at no cost or low cost (see table). Kim also extends the no cost period for its existing Foundation tier. The new product tiers are Foundation, Business and Platform:



- **Level 1 - Foundation:** **EXTENDED** The plug-and-play, best practice, live in 48 hours, [Kim Legal Assistant](#) announced on 26 March 2020 is now available at no cost to Corporate Legal Departments until 30 September 2021 (extended from 31 December 2020).
- **Level 2 - Business:** **NEW** Kim launches [three new modules](#):

Allocation Manager: receive, allocate and track work

Self Service Manager: free the legal team by self-serving internal clients

Ecosystem Manager: manage the allocation and tracking of work to law firms/other providers

These modules:

- can be live in 5-15 days;
- are configured to individual organizations;
- cost from \$60 to \$66 per user per month for up to 50 Users; with
- a maximum fixed implementation fee of US\$14,000 per module.

Kim has also launched the **Legal Operations Manager** module. This module is a Lite version of the Kim Global Enterprise Platform and includes all functionality from intake management through self-service, re-direction or allocation, matter management, document management and generation, playbooks, repository and contract family mapping, search audit, dashboards, reports, integration ... The license fees are the same as the other modules in this tier (\$60 to \$66 per user per month for up to 50 Users) with an implementation fee of between US\$48,000 to US\$150,000 depending upon scope.

- **Level 3 - Platform: EXISTING** The Kim Global Legal Operations Platform provides to legal departments what other platforms deliver for other functions such as Finance, Sales and HR. An end-to-end solution from intake management, through matter and document management to repository dashboards and APIs.

Andy Daws, Chief Customer Officer, said ‘With a clear, transparent and low cost, high return pricing model, corporate legal departments can now build their Legal Operations Platform module by module. All the power of the Kim enterprise platform available to law departments at low or no cost.’

The Kim Pricing Model: Clear, Transparent

Kim Modules	Sample Use Cases	Implementation Fixed Fee	Annual License Fee	Time to Go-Live
1. Foundation				
<i>Plug and Play, Best Practice</i>				
Legal Assistant	<i>What work do we have? Who is working on it? Where is it in the process? Why did we close it? ...</i>	Nil	Nil <i>Until 30 Sept 2021 then \$2,500 per year</i>	48 Hours <i>Complete checklist Configure Go-Live</i>
2. Business				
<i>Configured to Your Organization</i>				
Allocation Manager	<i>What work do we have? Who is working on it? Where is it in the process? Why did we close it ...</i>	\$14,000 <i>For first module</i>	Irrespective of Number of Modules 0-30 Users \$800 per user/per year \$66.67 per user/per month 31-50 Users \$725 per user/per year \$60.42 per user/per month +51 Users PoA	5-15 Days <i>Complete Checklist Virtual Workshops Configuration UAT Communications Go-Live Hyper Care</i>
Self Service Manager	<i>What five documents can we self-serve? How much time will this free? How do we use the freed time? ...</i>	\$22,000 <i>If two modules implemented at the same time</i>		
Ecosystem Manager	<i>What work do we send externally? Why do we send it externally? What work should come back in-house ...</i>	\$34,000 <i>If three modules implemented at the same time</i>		
Legal Operations Manager	<i>Your Operations Platform combining Allocation, Self Service and Eco System Manager with all Kim-Lite modules? ...</i>	\$48,000 - \$150,000		
3. Enterprise				
<i>All Kim Enterprise Functionality</i>				
Global Operations Platform	<i>Your global, end-to-end, Operations Platform, all work-types, integrated with your other enterprise systems ...</i>	Subject to Scope Subject to Integrations	Subject to User Numbers Subject to Contract	Subject to Scope Subject to Integrations

The Kim Legal Assistant Sample Screen Shots

The Case Card Workspace (there are also List Views and Dashboards)

HOW CAN I ASSIST? ▶
KIM LEGAL ASSISTANT

Card List

15 Results

GO

🔄

Filter ▼

Sort ▼

Rebecca Roberts Support Reques...

Support Request-00000032 Karl Chapman
3/24/2020 8:40 PM

03. With Legal 3/24/2020 8:41 PM

Business Function: Consulting, Support Area: Contracts - Customers, Business Impact: 1 - High: Impact Reason: Revenue Generation

[VIEW](#)

Luna Tooley Support Request

Support Request-00000028 Karl Chapman
3/24/2020 8:07 PM

04. With Business 3/24/2020 8:08 PM

Business Function: Consulting, Support Area: Contracts - Customers, Business Impact: 1 - High: Impact Reason: Revenue Generation

[VIEW](#)

Sarah Deene Support Request

Support Request-00000027 Karl Chapman
Chris Neville
3/24/2020 7:56 PM

02. Awaiting Acceptance 3/24/2020 7:57 PM

Business Function: Consulting, Support Area: IT Hardware & Software, Business Impact: 1 - High: Impact Reason: Revenue Protection

[VIEW](#)

Louise Roberts Support Request

Support Request-00000025 Karl Chapman
Andy Daws
3/24/2020 6:29 PM

02. Awaiting Acceptance 3/24/2020 6:29 PM

Business Function: Consulting, Support Area: Health & Safety, Business Impact: 1 - High: Impact Reason: Regulatory

[VIEW](#)

Lesley Irvine Support Request

Support Request-00000024 Karl Chapman
Andy Daws
3/24/2020 6:27 PM

02. Awaiting Acceptance 3/24/2020 6:28 PM

Business Function: Consulting, Support Area: Compliance, Business Impact: 3 - Low: Impact Reason: Compliance

[VIEW](#)

Sally Drew Support Request

Support Request-00000023 Karl Chapman
Rebecca Roberts
3/24/2020 6:26 PM

02. Awaiting Acceptance 3/24/2020 6:26 PM

Business Function: Consulting, Support Area: Contracts - Customers, Business Impact: 1 - High: Impact Reason: Dispute - Customer

[VIEW](#)

Extract of Request Form

Name of Internal Client *
Jonathan Rice

Region
Europe ▼

Business Function *
Operations ▼

Email Address
jrice@askkim.com

Country
United Kingdom ▼

Business Unit
Findhern Tools

Telephone Number
0203 799 4567

Details of Support Required

In what area is support required? *
Contracts - Customers ▼

How urgent is the request? *
1 - High (within 2 days) ▼

Reason for Urgency *
Critical Supplier ▼

What is the Business Impact? *
1 - High ▼

Reason for Impact *
Business Continuity ▼

Additional Comments – please provide any additional information in the box below
Can you advise on our payment term obligations please. Our Operations Team is keen to help this critical supplier.

NEXT

3

Matter/Case Management Screen

Making Work Easier
CLOSE

Rebecca Roberts Support Request

Case #	Support Request-00000032	Workflow	Case Process
Requestor	Karl Chapman	Group	Legal Team
Requested	3/24/2020 8:40 PM	Current	03. With Legal
Assignee	Karl Chapman	Previous	Accept Case 03. With Legal
Assigned	3/24/2020 8:41 PM		

Business Function: Consulting, Support Area: Contracts - Customers, Business Impact: 1 - High, Impact Reason: Revenue Generation

With Legal

The case is assigned to and being worked on by a Legal Team Member.

I want to

- Update Status - In Escalation
- Update Status - With Business
- Update Status - With Counterparty
- Update Status - With Law Firm
- Update Status - In Approval
- Record A Note
- Re-assign Request
- Close Case
- Send Email

To update the Case Status to 'In Escalation', please enter a Team Member from the dropdown list below and click "submit".

Recipient List *

Times ... | 16px | Normal

B I U A | | | | | | | | | | | | | | | | | | | | | | | | | | | |

Words: 0 Characters: 0

SUBMIT

DOCUMENTS (1)

Select	Document Name	Submitted By	Created	Version	Compare
<input type="checkbox"/>	Legal Support Request.docx	Karl Chapman	3/24/2020 8:40 PM	1	

(Click Here to access the document)

ATTACHMENTS (0)

RELATED CASES

AUDIT, EMAIL AND NOTES

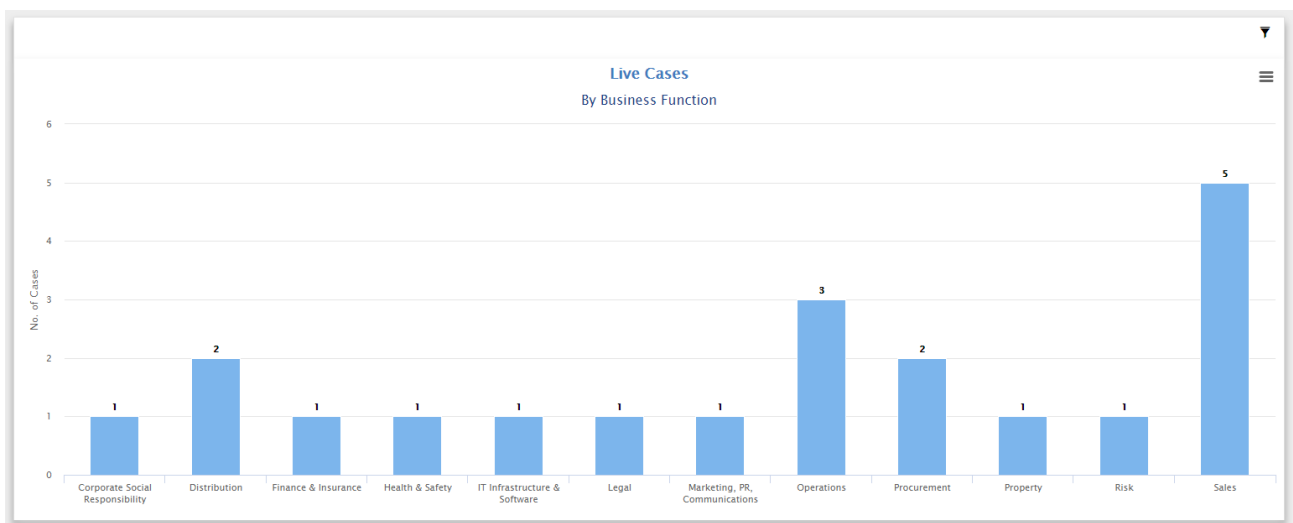
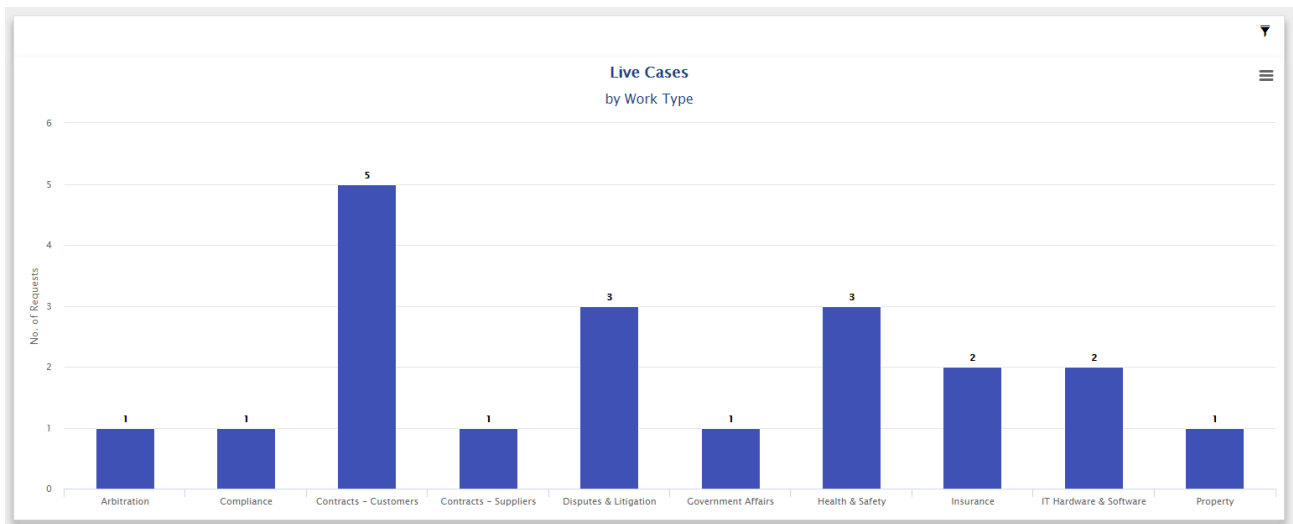
[Audit](#) | [Email](#) | [Notes](#)

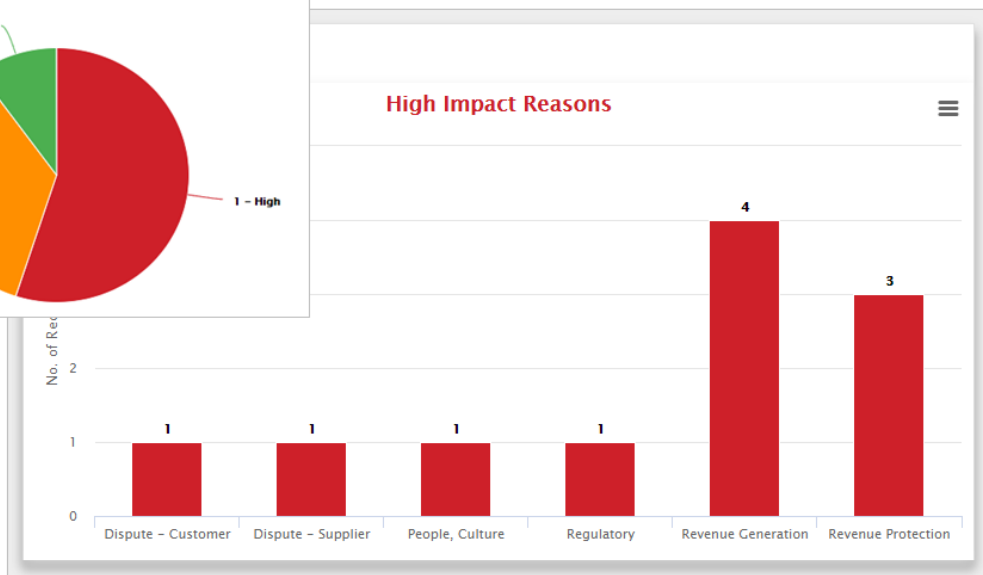
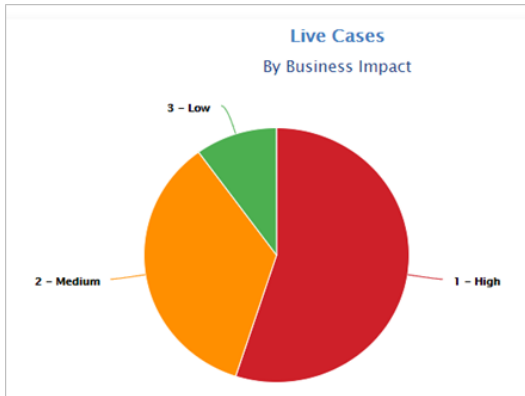
Activities (12)

Case Master

12	User Accessed Activity 'Support Request-00000032' for Activity '03. With Legal'	3/24/2020
	Karl Chapman	8:41 PM
11	Action 'Accept Case' applied to 'Support Request-00000032' for Activity '03. With Legal'	3/24/2020
		8:41 PM

Dashboards





The Kim Global Legal Operations Platform

A Platform and a Point Solution

- Kim is a Platform
- An engine, that combines in one integrated and unified data model all the functionality highlighted in the jigsaw puzzle
- From intake management through self-service, re-direction or allocation, matter management, document management and generation, repository and contract family mapping, search audit, dashboards, reports, integration ...
- Kim's API and Integration Layer, including Active Directory enabling Single Sign-On, enables Kim to both open cases from email or third party tools (e.g. Salesforce, SAP, MS O365 ...) and integrate with utilities such as DocuSign and AdobeSign
- Apart from its no-code configuration capability which drives client self-sufficiency, one of the keys to Kim is that all this functionality is in one Platform and unified data model

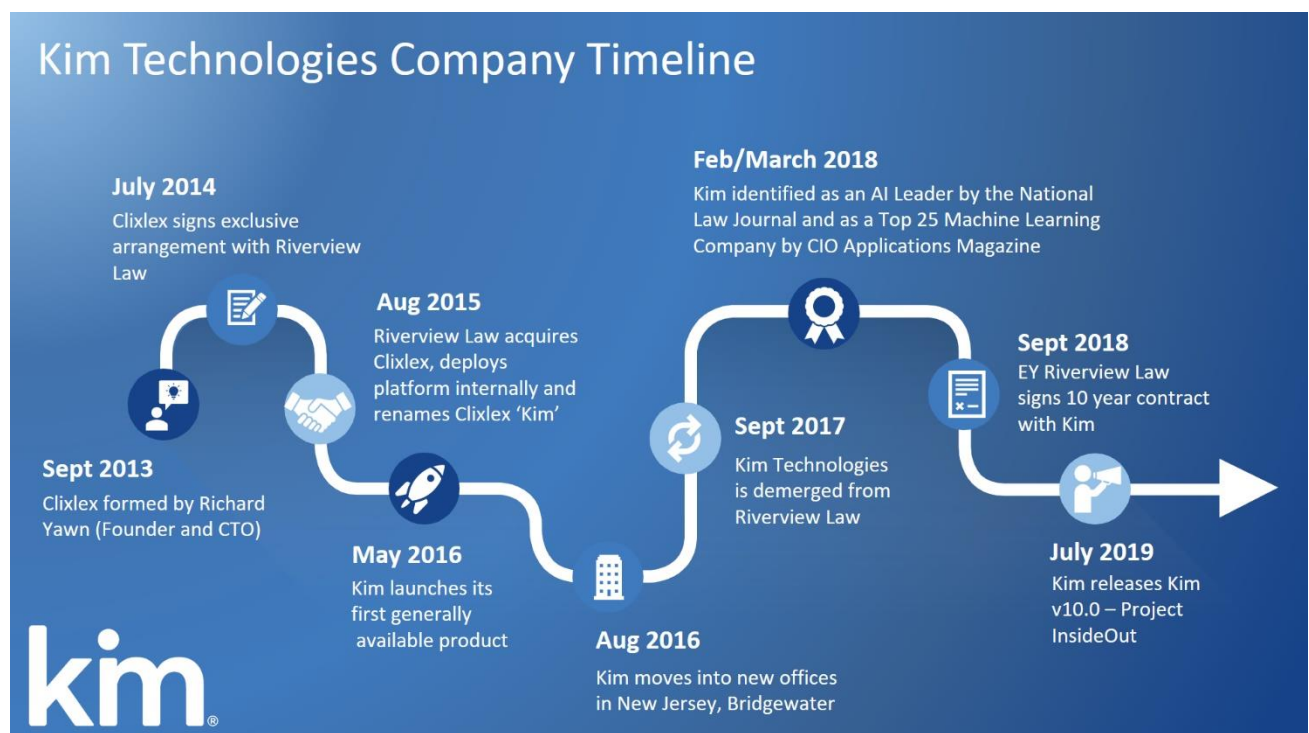


For further information please contact Becky Roberts: rebecca.roberts@kimtechnologies.com

Website: www.ask.kim

Notes to Editors

1. Kim was established by Richard Yawn in September 2013 and is a cloud-first, no-code, configurable multi-tenant case management and workflow and document automation platform applicable to all functions and sectors. View the story of Kim here - <https://kim.world/KimStory>
2. Customers configure Kim to combine intake management, work allocation (internally or externally), self-service, document automation, creation and negotiation, dynamic case management, escalation and supervision, approval process and e-signature. All cases and documents are held in one repository in Kim and are fully searchable. Configurable live and trend dashboards support all these activities.
3. In September 2020 Kim launched Kim 10.0, all the functionality of Kim without leaving Microsoft Word and Office365 - Kim 10.0: <https://kim.world/Kimv10> All the functionality of Kim without leaving Microsoft Word / Office: <https://kim.world/Kimv10Demo>
4. Kim has a three-tiered model that enables integration with other enterprise-wide systems and point solutions (from Office365 through Salesforce to DocuSign). This three-tiered model combines (i) configuration, (ii) APIs and (iii) Dell Boomi.
5. Microsoft Word, Microsoft Azure and Microsoft Office and Office 365 are registered trademarks of Microsoft Corporation.



Bridgewater, New Jersey
April 2020