GENERAL COUNSEL FIND THEIR PLATFORM



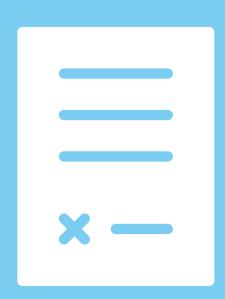
Reducing the legal tech stack, driving transformation

ACTIONABLE DATA

Finance has SAP. Sales has Salesforce. HR has Workday. Dedicated 'Platforms' that provide workflow automation, document generation and actionable data that make efficient and successful operations possible. These functions know what work they have, where it is coming from, what its value/risk is, who is handling it, how long it takes, why it closed. Their leaders have insight that allow them to manage their teams tactically and strategically, driving digital transformation.



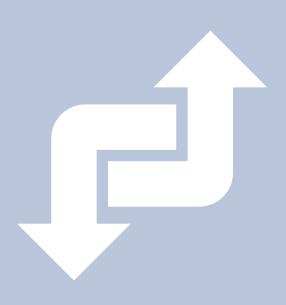
LEGAL DEFICIT



Legal has ... 'Point Solutions'. Individual tools that struggle to talk to each other. As a result, Legal departments typically lack the real-time and trend data to allocate work effectively (internally or externally), manage risk, improve processes, pre-empt issues, reduce costs, and improve customer experience. They struggle to transform and move their legal team to higher value work. It is hard to identify what work they should not do and what work should be self-served.

ALL CHANGE

The rise of Legal Operations Platforms changes this. Tailored to legal and related areas, they provide law departments with the same operational advantage held by their finance, tax, sales, HR and other colleagues. By enabling the legal function, they allow it to develop and embed a true Legal Operating Model ('the way things are done around here'), into a scalable technology that integrates with other enterprise-wide systems. They also reduce the legal tech stack, driving Rol and transformation.



THE PLATFORM



We believe the future belongs to no-code configurable Platforms. Platforms that are rich in functionality and combine (i) document generation (letters, forms, checklists, contracts ...) and (ii) workflow and process automation with (iii) case/matter management. That are applicable to all work types. From intake and allocation management all the way to case/matter close. That provide insight and actionable data plus a REST integration that meets Users in the tools they are familiar with. Welcome to Kim. Proven. Scalable. Flexible.

